

# Randi Ashley Jackson-Dawkins

[randi.ashley.jackson@gmail.com](mailto:randi.ashley.jackson@gmail.com) | (601) 317-9656 | Atlanta, GA 30310  
<https://www.linkedin.com/in/randiashleyjackson/en>

Results-driven professional with expertise in development, fundraising, and philanthropy within nonprofit settings. Skilled in project management and data analytics. Passionate about fostering partnerships and implementing strategies that enhance community impact, I am eager to leverage my skills to advance racial and gender equity.

## EXPERIENCE

**The Frazer Center** | Atlanta, GA | *Interim Director of Development* September 2024 – February 2025

Supported incoming CEO with major donor stewardship, database management, grant prospecting and writing, and preliminary planning for an upcoming capital campaign. Created a multi-tiered annual fundraising plan for staff and the board of directors to implement.

**9to5, National Association of Working Women** *Development Coordinator* May 2022 – September 2024

Managed donor relations, database management, event planning, and research. I created stewarding plans, coordinated fundraising campaigns and grant writing, managed donor communications, and developed staff training. I co-coordinated and managed 9to5's 50<sup>th</sup>-anniversary gala and fundraising plan.

**State Innovation Exchange (SiX)** | remote | *Senior Associate, Reproductive Rights* April 2020 – April 2021

Managed, recruited, and cultivated legislative champions for SiX's Reproductive Freedom Leadership Council of more than 430 legislators nationwide. Developed and co-authored policy; drafted communications and legislative strategy. Worked closely with State Directors to create and implement programming to legislators' needs.

**Partners For HOME/City of Atlanta** | Atlanta, GA | *Development Coordinator* August 2019 - September 2020

Partnered with the HOPWA (Housing Opportunities for People with AIDS) Project Manager, continuum partners, the City of Atlanta, and stakeholders. Managed weekly meetings with HOPWA sponsors to coordinate referrals and program placements. Maintained an inventory of available rental units for clients: organized environmental reviews and housing quality standards inspections with the City of Atlanta.

**Southerners On New Ground** | Atlanta, GA | *Development Coordinator* August 2016 – December 2018

Secured \$1.5 million through grassroots initiatives. Managed a portfolio of \$5 million in grants and cultivated relationships with major donors. Orchestrated successful annual fundraisers and established a member-led training cohort for grassroots fundraising. Managed donor database and represented the organization on regional and national platforms.

**Human Rights Campaign** | Montgomery, AL | *Executive State Director* April 2014 – April 2015

Led strategic initiatives to advance LGBTQ+ equality in Alabama. Developed and executed culturally sensitive multi-year programs. Utilized lobbying, grassroots organizing, and public education campaigns to enhance legal protections. Orchestrated a statewide strategic plan encompassing legislative and electoral priorities.

**Southern Poverty Law Center** | Montgomery, AL | *LGBT Community Advocate* October 2011 – April 2014

Developed training materials for and conducted "Know Your Rights" trainings for potential clients, school staff, and students across the Southeast. Investigated LGBTQ+ complaints and experiences. Conducted case development in support of class action litigation. Mobilized and supported community partners and other stakeholders to advocate for policy changes affecting LGBTQ+ people.

**Mississippi Safe Schools Coalition** | Jackson, MS | *Co-Founder/Director* April 2008 – January 2012

Co-founded and co-led a statewide coalition advancing safety, equity, and leadership opportunities for LGBTQIA youth, focusing on youth of color. Designed and facilitated workshops on organizing strategy, anti-oppression, coalition building, and media advocacy. Planned statewide conferences (150+ attendees) and youth leadership programs rooted in community empowerment.

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## EDUCATION

- Hinds College, Pearl, MS Marketing, 2005 Concentrations: Marketing & Business
- Cornell University Diversity, Equity, and Inclusion, 2021 Certification
- Google, Certificate in Data Analytics – in progress

## HONORS & PROFESSIONAL MEMBERSHIPS

- Conference Planning Board Member – Association of African American Fundraising Professionals 2025
- Member – Channel Black 3.0: Black Repro Justice Narrative Project 2021 – present
- Board Member – Black Feminist Future, Constellation December 2020 – 2024
- Grant Reviewer – AIDS United Foundation 2019 - 2022
- New Civil Rights Leaders: Emerging Voices in the 21st Century – L.A. Times March 2015
- Diversity Fellow – Atlanta Association of Fundraising Professionals 2017 – 2018
- Member – Association of Fundraising Professionals 2016 – present
- Member – Association of African American Fundraising Professionals 2016 – present
- Board Member – Center for Civil and Human Rights LGBTQ Institute 2015 – 2023
- Presenter – “Anti-Racist Practices” – LGBT Conference: Creating Change 2011 – 2015

## SKILLS

- Data Analysis
- Tech fluency (Airtable, Asana, Submittable, Constant Contact, Raiser’s Edge, Powerbase, etc.)
- Database Management
- Excellent written and verbal communication
- Financial Literacy
- Project management (excellent abilities in managing multiple projects, processes, and deadlines.)
- Facilitation and Evaluation
- Critical Thinking & Problem Solving
- Community organizing
- Proficient in Microsoft Office Suite
- Apple/Mac programs